## STUDENT LOANS; MONEY COACHING

Services provided by **Gallagher Money Coaching** in partnership with Advanced Planning Solutions DBA **Your Money Line**.

## **PRICING MODEL**

| Gallagher - Best in Market Pricing |                      |        |           |               |               |               |         |
|------------------------------------|----------------------|--------|-----------|---------------|---------------|---------------|---------|
| Eligible Employees                 | ible Employees 0-200 |        | 501 - 999 | 1,000 - 1,999 | 2,000 - 4,999 | 5,000 - 9,999 | 10,000+ |
| PEPY                               | 4,500 Annually       | \$22   | \$20      | \$18          | \$15          | \$12          | \$10    |
| PEPM                               | 4,500 Annually       | \$1.83 | \$1.67    | \$1.50        | \$1.25        | \$1.00        | \$0.83  |
| Discount Percentage                | 80%                  | 61%    | 67%       | 60%           | 63%           | 57%           | 56%     |

## **PRICING MODEL**

| Group Size                              | # Participants | List Pricing PPPM + Annualized Asset Fee | Sourcewell Pricing PPPM + Annualized Asset Fee | Sourcewell Discount % |  |  |  |  |
|---|----------------|--|--|-----------------------|--|--|--|--|
| In-service and Post-Separation Benefits |                |  |  |                       |  |  |  |  |
| Small                                   | 25-200         | \$6.00 + .35%                            | \$5.50 + .35%                                  | 15%                   |  |  |  |  |
| Medium                                  | 201-500        | \$5.75 + .35%                            | \$5.25 + .35%                                  | 15%                   |  |  |  |  |
| Large                                   | 501-1,000      | \$5.50 + .35%                            | \$5.00 + .35%                                  | 16%                   |  |  |  |  |
| Jumbo                                   | 1,000+         | \$5.00 + .35%                            | \$4.50 + .35%                                  | 17%                   |  |  |  |  |
| Post-separation Benefits Only           |                |  |  |                       |  |  |  |  |
| Small                                   | 25-200         | \$5.50 + .35%                            | \$5.00 + .35%                                  | 16%                   |  |  |  |  |
| Medium                                  | 201-500        | \$5.25 + .35%                            | \$4.75 + .35%                                  | 16%                   |  |  |  |  |
| Large/Jumbo                             | 501+           | \$5.00 + .35%                            | \$4.50 + .35%                                  | 17%                   |  |  |  |  |

## Pricing Notes:

- Minimum plan participation size is 25. Minimum average monthly contribution per participant is \$50.
- Pricing requires use of our standard documents, Section 115 trust adoption, standard investment fund lineup, and standard communication.
- Custom documents: Add \$2,000 setup fee
- Custom investment fund lineup: Add .10% annualized asset fee
- VEBA trust: Add \$5,000 setup fee
- ERISA plan: Add \$2,000 setup fee and \$.25 PPPM
- Gallagher is not responsible for any plan audits and/or returns (Form 990, Form 5500, SAR, etc.), and all associated costs are the sole responsibility of the participating entity.
- Sourcewell pricing discount: 15-17%
- Sourcewell administrative fee: 5%